

GHANA INSURANCE UNIVERSITY COLLEGE
2026 SHORT COURSES CALENDAR FOR INSURANCE AND NON-INSURANCE
COMPANIES

S/N	DATE	COURSE TITLE	TARGET GROUP
1	JANUARY 22 ND – 23 RD	FUNDAMENTALS OF INSURANCE PRINCIPLES & PRACTICE	INSURANCE INDUSTRY, ENERGY SECTOR, FINANCIAL INSTITUTIONS AND REGULATORS
2	FEBRUARY 5 TH – 6 TH	ACTUARIAL MODELLING OF GENERAL & LIFE INSURANCE PRODUCTS	ACTUARIES, CONTROL-FUNCTION OFFICERS, TECHNICAL /OPERATIONAL MANAGERS AND REGULATORS
3	12 TH – 13 TH	DIGITAL TRANSFORMATION AND INSURTECH INNOVATION (VIRTUAL) /COLLABORATION WITH MITC	INSURANCE INDUSTRY, ENERGY SECTOR, FINANCIAL INSTITUTIONS AND REGULATORS
4	18 TH – 19 TH	COMPLIANCE AND REGULATORY OVERSIGHT FOR INSURANCE MARKET	CONTROL FUNCTION OFFICERS, OPERATIONAL/TECHNICAL SFAFF, BROKERS
5	26 TH – 27 TH	AGENCY FORCE MANAGEMENT	SALES AND MARKETING EXECUTIVES, HR EXECUTIVES AND INTERMEDIARIES

6	MARCH 4 TH – 5 TH	ELECTRIC VEHICLES (EV): IMPLICATIONS FOR MOTOR INSURANCE UNDERWRITING AND CLAIMS	GENERAL INSURANCE MARKET, REINSURERS, INTERMEDIARIES AND REGULATORS
7	12 TH – 13 TH	INSURANCE REGULATIONS AND DIRECTIVES	CONTROL FUNCTION OFFICERS, OPERATIONAL MANAGERS AND INTERMEDIARIES
8	19 TH – 20 TH	TURNING SALES OBJECTIONS INTO OPPORTUNITIES	SALES & MARKETING EXECUTIVES, INTERMEDIARIES AND FINANCIAL INSTITUTIONS
9	26 TH – 27 TH	ESG & SUSTAINABILITY REPORTING FOR INSURERS	INSURANCE INDUSTRY, ENERGY SECTOR, REGULATORS AND FINANCIAL INSTITUTIONS
10	APRIL 16 TH – 17 TH	PRICING INSURANCE RISKS IN A DATA SCARCITY ENVIRONMENT: TOOLS & TECHNIQUES	ACTUARIES, CONTROL-FUNCTION HOLDERS, REGULATORS & OPERATIONAL MANAGERS
11	23 RD – 24 TH	DESIGNING SUSTAINABLE INCLUSIVE INSURANCE	INSURANCE INDUSTRY
12	29 TH – 30 TH	PRICING AGRICULTURAL INSURANCE PRODUCTS ON WEATHER INDEX PRODUCTS & INDEMNITY BASIS	CLAIMS MANAGERS, UNDERWRITING MANAGERS, TECHNICAL MANAGERS AND REGULATORS
13	MAY 7 TH – 8 TH	STRATEGIC ACCOUNT MANAGEMENT IN THE DIGITAL AGE	SALES & MARKETING EXECUTIVES, BRANCH MANAGERS, INTERMEDIARIES, REGULATORS AND FINANCIAL INSTITUTIONS

14	14 TH – 15 TH	BRAND MANAGEMENT, ALIGNING BUSINESS BRAND BEHAVIOUR	INSURANCE OFFICERS AND MANAGERS
15	21 ST – 22 ND	INVESTIGATING CLAIMS FRAUD	CLAIMS AND UNDERWRITING DEPARTMENT, REGULATORS AND LOSS ADJUSTORS
16	28 TH 29 TH	PERFORMANCE OPTIMIZATION STRATEGIES FOR THE BANCASSURANCE DISTRIBUTION CHANNELS	OPERATIONAL MANAGERS, CONTROL FUNCTION HOLDERS, REGULATORS AND RELEVANT DEPARTMENTS
17	JUNE 4 TH -5 TH	MARINE AND CARGO INSURANCES AND COVERAGE STRUCTURING	UNDERWRITERS, CLAIMS OFFICERS, REINSURANCE DEPARTMENT, REGULATORS AND INTERMEDIARIES
18	11 TH – 12 TH	OPTIMISING REINSURANCE PRINCIPLES AND PRACTICE FOR EFFECTIVE UNDERWRITING	ACTUARIES, OPERATIONAL MANAGERS, REGULATORS AND REINSURERS.
19	18 TH -19 TH	DIGITAL MARKETING MASTERY	SALES & MARKETING EXECUTIVES, AGENCY MANAGERS, INTERMEDIARIES AND FINANCIAL INSTITUTIONS
20	25 TH -26 TH	REGULATORY AND PRUDENTIAL REPORTING - FRAMEWORK, TEMPLATES AND ANALYSIS	CONTROL FUNCTION DEPARTMENT, OPERATIONAL DEPARTMENT.
21	JULY 2 ND -3 RD	PROFESSIONAL INDEMNITY INSURANCE (VIRTUAL)	INSURANCE INDUSTRY, ENERGY SECTOR, REGULATORS AND FINANCIAL INSTITUTIONS
22	9 TH – 10 TH	ENHANCING UNDERWRITING AND CLAIMS INTEGRITY THROUGH FRAUD ANALYTICS	UNDERWRITERS, CLAIMS OFFICERS, REINSURANCE DEPARTMENT, REGULATORS AND INTERMEDIARIES
23	16 TH – 17 TH	ADVANCED CONCEPTS IN AML RISK MANAGEMENT	INSURANCE MARKET, REINSURERS, INTERMEDIARIES, REGULATORS AND FINANCIAL INSTITUTIONS

24	23 RD -24 TH	WORKMEN'S COMPENSATION INSURANCE & WORKPLACE SAFETY	OPERATIONAL MANAGERS, CONTROL FUNCTION OFFICERS, REGULATORS AND REINSURERS
25	AUGUST 6 TH - 7 TH	BUSINESS CONTINUITY PLANNING AND CRISIS MANAGEMENT (VIRTUAL)	OPERATIONAL MANAGERS, CONTROL FUNCTION OFFICERS, REGULATORS AND REINSURERS
26	13 TH - 14 TH	ADOPTING AI POWERED TOOLS TO TRANSFORM BUSINESS	INSURANCE MARKET, FINANCIAL INSTITUTIONS AND THE ENERGY SECTOR
27	20 TH -21 ST	BUSINESS INTERRUPTION MASTERCLASS	OPERATIONAL MANAGERS, CONTROL FUNCTION OFFICERS, REGULATORS AND REINSURERS
28	27 TH -28 TH	REINSURANCE RECOVERIES AND ITS IMPACT ON INSURANCE SERVICE RESULTS	OPERATIONAL MANAGERS, CONTROL FUNCTION OFFICERS, REGULATORS AND REINSURERS
29	SEPTEMBER 3 RD - 4 TH	DEVELOPING INCLUSIVE INSURANCE CHANNELS FOR RURAL AND URBAN MARKETS	OPERATIONAL MANAGERS, REGULATORS, INTERMEDIARIES, MARKETING AND SALES EXECUTIVES
30	10 TH -11 TH	STRATEGIC SALES AND MARKETING PLANNING	SALES AND MARKETING EXECUTIVES, INTERMEDIARIES AND FINANCIAL INSTITUTIONS
31	17 TH - 18 TH	DIGITAL FINANCE IN INSURANCE	INSURANCE MARKET, FINANCIAL INSTITUTIONS AND THE ENERGY SECTOR

32	OCTOBER 8 TH - 9 TH	CLIENT RETENTION MANAGEMENT FOR INSURERS	MARKETING EXECUTIVES, BRANCH MANAGERS INTERMEDIARIES AND OPERATIONAL MANAGERS
33	15 TH - 16 TH	INTEGRATING AI AND PREDICTIVE ANALYTICS INTO INSURANCE PRACTICE	OPERATIONAL MANAGERS, CONTROL FUNCTION OFFICERS, REGULATORS AND REINSURERS
34	28 TH - 29 TH	DESIGNING, PRICING AND DISTRIBUTION OF TRAVEL INSURANCE POLICIES	ACTUARIES, OPERATIONAL MANAGERS, REINSURERS, REGULATORS, SALES AND MARKETING EXECUTIVES AND INTERMEDIARIES
35	NOVEMBER 5 TH - 6 TH	ADVANCED EXCEL TECHNIQUES FOR UNDERWRITERS	OPERATIONAL MANAGERS, REINSURANCE STAFF AND REGULATORS
36	12 TH - 13 TH	CUSTOMER SERVICE EXCELLENCE AS A COMPETITIVE ADVANTAGE	SALES AND MARKETING EXECUTIVES, AGENCY MANAGERS, INTERMEDIARIES AND FINANCIAL INSTITUTIONS
37	26 TH - 27 TH	EXCEL FOR FINANCIAL REPORTING	INSURANCE AND ALLIED INDUSTRIES

